



**MARCH 16TH
GORHAM, KS**

LOW MAINTENANCE, EASY KEEPING CATTLE WITH LONGEVITY & PERFORMANCE



Dickinson Ranch

53rd Consecutive Production Sale

March 16, 2024 1 p.m. at the ranch, north of Gorham, KS
Lunch will be served. Sale will be posted on www.dvauction.com

Sale Day Contacts:

Home: 785-998-4401

Kirk: 785-735-4347

Coleen: 785-623-3044

Casey: 785-735-4856

Mitchell: 785-735-4107

Lukas: 785-735-4204

Abigail: 785-735-4992

Ryan: 785-259-0107

Auctioneer:

Andrew Sylvester

785-456-4352

Consulting Herd

Veterinarian:

Dane Anspaugh, DVM

785-259-8840

Livestock Press Representatives and Ringmen:

Stock Exchange:

Jay George

605-391-6230

High Plains Journal:

Dakota Ferguson

785-893-1604

Ultrasound Data will be available.

Directions to Sale:

From I-70 and Victoria Interchange: 8 miles north to (T) in road, 1 mile north until road turns east, 2 miles east to Blue Hills School House, 1/4 mile north to Dickinson Ranch sign on the east side of the road.

From Natoma on Hwy 18: South of town 9 miles until road turns west, 3 miles west to a (T) in road, 1 3/4 miles south to Dickinson Ranch sign on the east side of the road.w



We do not spend much time pampering and showcasing "the look" of our cattle as we expect our stock to go out and work for us and our customers. Our cows are pastured and graze year around receiving minimal supplements without any hay, grain, or cubed feed. In addition to being raised and bred to be rugged, we still strive to provide phenotypically eye appealing stock. Come take a look for yourself on or before sale day!

Dear Friends,

We want to welcome you to our 53rd annual production sale. After some much needed moisture this winter plus the rise of calf prices, there is a positive outlook for the rest of the year, and beyond. With that being said, we would like to thank you from the bottom of our hearts for the continued support in our program and taking time to come out here today to evaluate the cattle. We always remain true to our program philosophy in maintaining a low cost, functional cow herd. For those just getting started, please do not hesitate to call, or stop by and visit throughout the year.

We have continued to develop our bulls on the JR Feeds program that includes no distillers and little corn. You can be confident these genetics will go out and perform, not only on paper, but in the real-world environment. The dams and grand-dams have had to survive on minimal inputs and that is a big advantage these cattle have to offer your operation. These characteristics are not something that can happen overnight but instead take years to develop cattle genetics that work in a tough environment.

The genetics you purchase this year for your herd will influence your cow herd 18 years from now with 11- to 12-year-old cows still producing and many granddaughters and great-granddaughters. If you wonder what your cow herd will look like in the future, just look at the cow herd from where you purchase bulls. We receive several calls and texts each year where the customers are concerned his cows are too big and it is costing too much to feed them; We believe we have the genetics to help lower your mature cow size and still have adequate growth and carcass traits. We hope to see each of you on sale day, March 16th. Please let us know if we can do anything to help you on your sale selections. If you cant attend in person, we can arrange to have someone help place bids over the phone. We are available 24/7 to help you achieve your goals.

- The Dickinson Family

Words from our customers...

"We purchased a Red Angus heifer 2 sales ago and she has already done so much good, she is so good and complete we are excited to continue to utilize her in different ways because she is versatile! She bred up with no issues and is very low maintenance and ease keeping!"

Ivan Anderson -FHSU Farm - Hays, KS

"I am a firm believer that cattle are meant to work and make a profit for us not the other way around, Dickinson Ranch is the epitome of this and has practiced this philosophy for many years. We have utilized their calving ease and excellent epd'd cattle for quite a number of years and have found them to be consistent, trouble free cattle. They are very critical of feet and leg structure and offer large scrotals, all things needed for longevity and fertility. I am extremely pleased with the cattle purchased from them and am sure you will be as well." Jeff Springer - Springer

"We have purchased bulls and heifers from the Dickinson Ranch for 40+ years. Kirk is well known for his range longevity program. His bulls perform well in our operation supplying us with calving ease, pound makers, and excellent maternal cows! You won't be disappointed with these genetics!"

The Jone's Family - Jone's Farm - Kirwin, KS

We want to thank each and every past and future customer for trusting in us and our genetics to go to work for you and your herd!

General Sale Information Terms and Conditions of Sale

Insurance of Purchase and Risk

Each animal becomes property of the purchaser as soon as it is sold; it shall be the obligation of the seller to see that the animals are fed and cared for free of charge to purchaser until loaded after the sale. Arrangements will be made to have insurance validable when making settlement.

Terms and Bidding

Terms of ale are cash or check to the clerk at the conclusion of the auction. Each animal will be sold to the highest bidder. The auctioneer in charge will settle any disputes between two bids and his decision shall be final.

Health

Each bul sold will be tested for brucellosis and TB no sooner than 24 days prior to the sale date, and proper certificates will be furnished to purchaser guaranteeing the animals sold are free from such diseases. All the bulls are fertility examined and guaranteed breeders. Fertility guarantee and scrotal measurements will be furnished to buyer.

Registration and Transfers

All animals have record papers and these will be transferred to the purchaser. Record information not in this catalog at press time will be supplied from the auction stand.

Announcements and Sale Day Supplement

Printed material on sale day supplement takes precedence over printer matter in this catalog. Announcements from the auction block will take precedence over printed matter on sale day supplement or in the catalog. All animals will be sold by lot number as announced by the auctioneer. Every effort has been made to assure correctness of the catalog. In most cases, information quoted concerning the animals has been taken from the respective breed association's official records.

Personal Liability

All persons who attend the sale do so at their own risk and the owners assume no liability, legal or otherwise, for any accident which may occur.

Identification

Seller offers each animal with the readable tattop corresponding to its catalog designation and registration when applicable.

Breeding Guarantee and Definitions

1. All the bulls are guaranteed to be breeders with the exception of: A) Injury or disease occurring to the animal after time of sale; B) Gross negligence or willful misconduct on the part of the purchasers; or C) Animals shown competitively after being purchased from Dickinson Ranch.
2. Bulls are guaranteed breeders is not allowed to run with the herd until at least 14 months of age and either; A) Settles 1/3 or more of the healthy cows he serves; B) is the sure of 20 or more animals or C) Settles cows by natural service and passes fertility test administered by Dickinson Ranch consulting veterinarian during any 6 months trial (provided for in Paragraph 2 of the section titled "Options and Privileges of Return or Adjustment" in these terms and conditions) shall be considered a breeder. Any guarantee with respect to the ability to freeze semen shall be made by separate agreement between the Purchaser and Seller.
3. Females are guaranteed to be breeders with the exception of: A) Female calves sold at side of dam; B) Injury or disease occurring to the animal after time of sale; C) Gross negligence or willful misconduct on the part of the purchaser; D) Females used in ovum transplamt after time of Sale; E) Females shown competitively after the time of sale; F) Cows sol with calf at side that calves after sale to a breeding prior to the sale of ale.

Seller's Semen Right

1. Seller reserves the right to keep a breeding interest with/without possession in any bull so designated in this catalog or during auction. Future semen collections of the bull must be made known to all owners. These collections and costs will be divided according to each owner's interest, unless otherwise mutually agreed upon by all owners.

2. On any and all other bulls in the sale which are collected in the future, Seller reserves the right to 100 vials of semen with registration rights and will pay his portion of the collection costs.

Options and Privileges of Return or Adjustment

1. The following adjustments do not preclude the right of the Purchaser and Seller to mutually agree upon other terms and conditions for settlement of any dispute. All claims for adjustment or refund must be made in writing either within six months from the date of sale or no later than when the animal reaches 24 months of age, whichever occurs later, with the exception of claims involving parentage of defects.

2. All returns or refunds will be paid in the form of a credit less the salvage value of the animal and usage fees.

a. This credit will be limited to the purchase price less the salvage value of the animal and usage fees.

- i. Salvage value = Market Price x Greater of sale day weight as listed in this catalog or current weight.
- ii. Usage fee is set at 25% of purchase value of the animal for each season of use.

3. In the event an animal is claimed to be a non-breeder, the animal may be returned to the ranch of the Seller at the Purchaser's expense if in good physical condition and the return is compliant with the health requirements of the Seller's state. The Seller shall be entitled to a six month trial period following the return of the animal in which to prove that the animal is a breeder. If at the end of six months the seller is unable to prove the animal is a breeder, the seller shall replace the animal with another of equal value or grant the Purchaser a credit of any products marketed by the Seller. Either of these options shall be deemed full satisfaction and settlement. If the Seller proved the animal to be a breeder, it shall be the obligation of the Purchaser to take the delivery of the animal and pay all the expenses incurred for transportation. The Dickinson Ranch consulting veterinarian will make the determination of breeder or non-breeder.

Rights and Obligations

The above terms and conditions of sale shall constitute a contract between the buyer and the seller of each animal and shall be equally binding on both. Animals resold following purchase in this sale shall constitute a separate transaction and the rights and obligations of the parties connected thereto are not covered by the above terms and conditions. Neither the owner's auctioneers, or any person connected with the management or conduct of this sale assumes any liability, legal or otherwise, except as set forth in these terms and conditions.



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15 SIMMENTAL HEIFERS WILL BE SOLD



13 year old cow with
calf at side

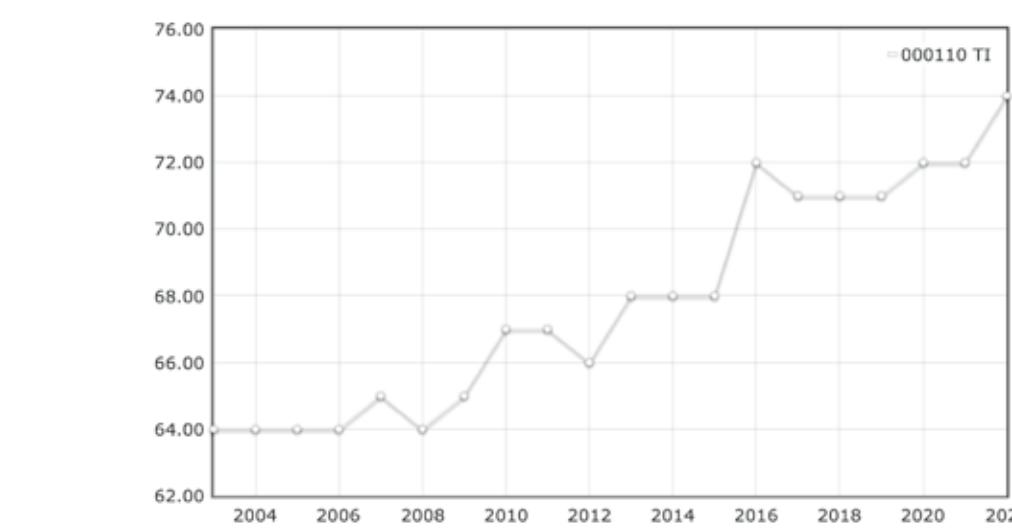
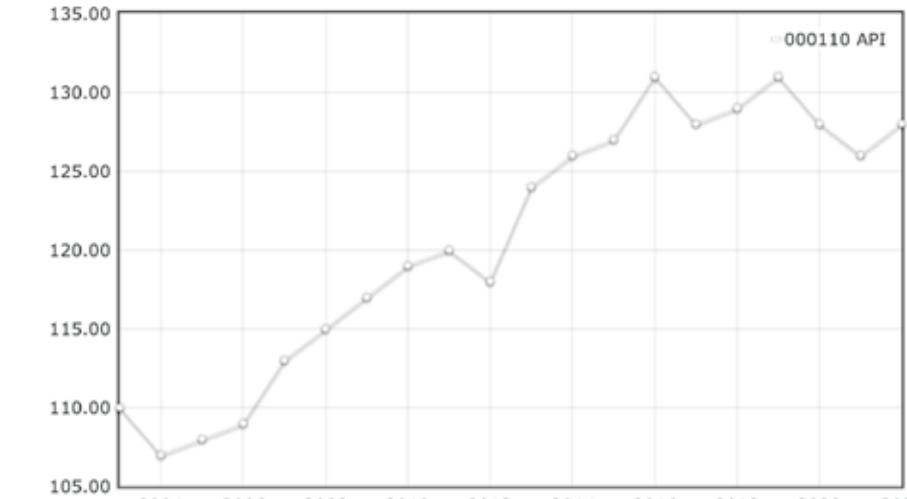
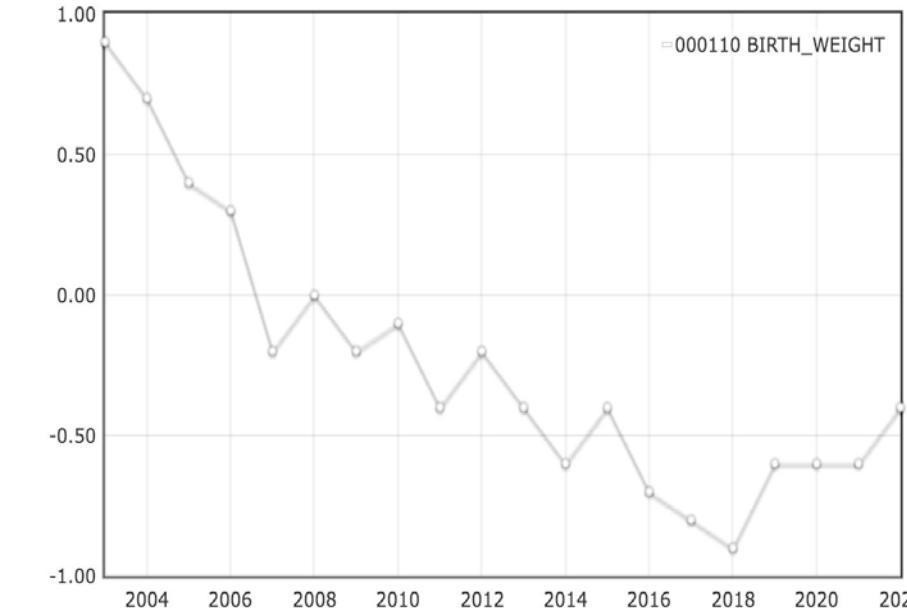
www.dickinsonranch.com

dickinsonranch@hotmail.com

785-735-4347 / 785-998-4401

Simmental Cow Herd Data

With higher prices we all need a herd that is less costly. On the graphs below you can see that our herd is way above the ASA average on calving ease, we expect our cattle to calve unassisted in the pasture.



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PROTECTING THE LIVESTOCK INDUSTRY

FROM UNPREDICTABLE WEATHER PATTERNS AND MARKET VOLATILITY

PASTURE, RANGELAND & FORAGE (PRF)

Historical data proves PRF to be year in and year out a beneficial program to the producer.

PRF is a risk management tool that helps you in dry periods throughout the year.

LIVESTOCK RISK PROTECTION (LRP)

When the market is high, let LRP's take the stress out of a possible decline. Works as a "safety net" to protect your profitability.

We offer different programs to keep you in business during good and bad times!
AVAILABLE NATIONWIDE.



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wsrins.com | 877-920-8500

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dickinsonranch@hotmail.com



"We are very happy with the results of the PRF program over the past ten years. It has become part of our management strategy here on the ranch. Give WSR a call today."

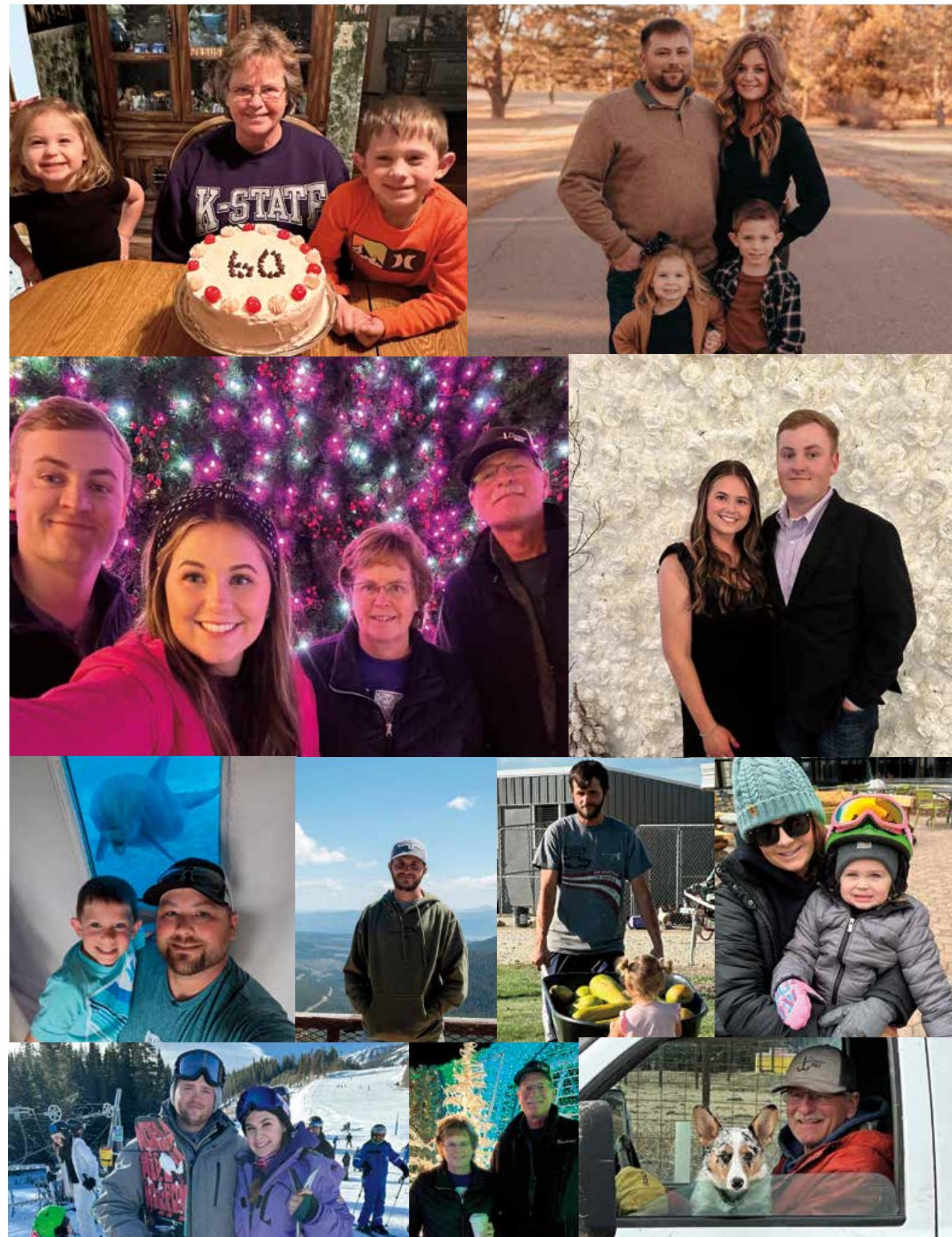
Likely Land and Livestock



ENDORSED BY



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Gorham, KS 67640

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First-Class Mail
US Postage
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*We stand behind our brand, offering you
easy keeping, low maintaince cattle that
preform and go to work for you.*

*You can find videos
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